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*“Securing  
the way you live!”*



### **Von Smith CIC**

**Von Smith**  
*President  
Commercial, Life,  
Long-Term Care  
Producer*

Von has been a part of Bob Wallin Insurance since 1997. Prior to that he was a producer and district sales manager for Mutual of Omaha for 12 years. Before becoming part owner with Ann Wallin-Leonard and Sue DeLeon in 2006, he was a producer and general manager here at Bob Wallin Insurance. Von was born & raised in Bellingham and is the son of an insurance man and homemaker mother. He decided he wanted to go into insurance when he was in the 6th grade because he admired his father and was always intrigued by what he did. Von married his high school sweetheart Maggie, they had 6 kids & now have two grandchildren!

In his spare time he likes to help his son and daughter in-law in their janitorial and contracting business and loves to spend time with Maggie, their kids and their spouses, boy-friends and grandchildren. As a child, his second home was the Bellingham Boys & Girls Club and as an adult he has served on the Boys & Girls Club Alumni Association and was their founding president. Von enjoys playing softball and has played on the same team for 25 years. He loves reading & golf - when he gets the chance...which isn't often.

Next time you are in, stop by and say "hi"!

**Von Smith**  
von@bobwallin.com  
360-734-5204 ext. 217

www.bobwallin.com  
www.bwicares.com  
www.quotesforcontractors.com

# ***Who will care for you... when you can't care for yourself?***

How much do you know about Long-Term Care Insurance? Chances are, the day will come when you won't be able to manage on your own. In fact, almost 70 percent of those over age 65 will require some form of long-term care insurance.



## **4 Reasons to Consider Long-Term Care Insurance:**

- 1. Gets you the care you need in the setting of your choice!**
- 2. Helps you maintain your independence.**
- 3. Can protect your retirement assets.**
- 4. Helps relieve financial and care giving pressure on your family.**

The high cost of home health care and nursing home care may quickly deplete even the best-planned nest egg. The national median cost for a home health aide for an eight-hour day is more than \$46,000 annually.

Contact **Von Smith** today,  
to learn more on what you need to know about long-term care insurance.

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## ***FREE Shredding EVENT!***

**Have you started your Spring Cleaning?**

**Bob Wallin Insurance is once again hosting a free  
Shredding event! **Friday May 10th 12 pm—2 pm****

**There is no limit but you must remove all metal such as binder clips, paper clips...etc. Stop by our office at 1844 Iron Street in Bellingham to watch Sound Recycling shred your documents right then and there!**

**Of course we will have goodies as well - Hope to see you there!**

# Still Time to Vote for your Non-Profit!

## Voting Ends March 31st @ 11:59 pm

Congratulations to the following Nominees! They've been entered to **win the \$1,500** community donation from Bob Wallin Insurance! Vote for your favorite during the month of March, winner will be announced in April! Happy Voting!

- Albert J Hamilton Post 7 of the American Legion
- Allied Arts of Whatcom County
- Alternative Humane Society
- Alzheimer's Society of WA
- American Red Cross Mt. Baker Chapter
- Animals as Natural Therapy (ANT)
- Bellingham Childcare & Learning Center
- Bellingham Christian School
- Bellingham Food Bank
- Bellingham Mountain Rescue Council
- Bellingham Royal Family Kids' Camps
- Bellingham Storytellers Guild
- Bellingham Theatre Guild
- Big Brothers Big Sisters of NW WA
- Boys & Girls Club of Whatcom County
- Northwest Washington Brigadoon Service Dogs
- Brigid Collins House DBA Brigid Collins Family Support Center
- Blue Skies for Children
- Blue Sky Education Project
- Childcare Worldwide

- Christian Health Care Center
- Community to Community Development
- Dream Bigger
- Evangeline International
- Evergreen Supported Living
- Ferndale Food Bank
- Ferndale Friendship Community Garden – Ferndale Community Service COOP
- Friends For Life Canine Scholarship Fund
- Kid's Council NorthWest
- Kulshan Community Land Trust
- Lighthouse Mission
- Lydia Place
- Max Higbee Center
- Merlin Falcon Foundation
- Mount Baker Theatre
- Mount Baker Volcano Research Center
- Northwest Ballet Theater
- NorthWest Therapeutic Riding Center
- Old Town Christian Ministries
- Opportunity Council – Maple Alley Inn
- RE Sources for Sustainable Communities
- Rebound of Whatcom County
- Salt on the Street
- The Arc of Whatcom County

- The Neighborhood Playhouse
- The Whatcom Dream
- Visiting Nurse Home Care Friendly Visitors Program
- WeSnip – Whatcom Education Spay Neuter Impact Program
- West Coast Clock and Watch Museum
- Whatcom Alliance for Health Advancement
- Whatcom Center for Early Learning
- Whatcom County Amateur Hockey
- Whatcom County Historical Society
- Whatcom Humane Society
- Whatcom Land Trust
- Whatcom Literacy Council
- Whatcom Marine Mammal Stranding Network
- Whatcom Young Writers
- Wild Whatcom
- Womencare Shelter
- YWCA Bellingham

### No matter where you live—Anyone can VOTE!

Follow the links on our community page!

- [www.bobwallin.com/community](http://www.bobwallin.com/community)
- The link will take you to our community site.
- Click on "VOTE for Your Favorite Non-Profit"
- Click the red box: [Click Here to Vote!](#)

**Read about each one, vote, and make a difference!**

***Which nonprofit are you picking to win \$1,500 ?***

For a detailed description of how each of these non-profits serve Whatcom County, go to:

[www.bobwallin.com/  
community](http://www.bobwallin.com/community)

And follow the links to the voting site!

**To keep voting fair, you are limited to 1 vote per IP Address (Server)**



Bob Wallin Insurance  
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## ***Bob Wallin Insurance Referral Rewards Program!***

Your referrals mean the world to us. We work hard to earn each referral with great service every day. As a way to say “Thank you” we’ve created a referral rewards program, just for you—Its simple *AND* easy!

**Give us a call for details!**

*What is a referral?*

*A referral is when we get a call from someone who says YOU referred them and we quote it or if you give us their name and we quote it!*

Anyone can participate, friend, family—even a stranger! It’s our way of saying Thank You for your confidence and commitment to Bob Wallin Insurance!

For more details, go to: [www.bobwallin.com/referralprogram](http://www.bobwallin.com/referralprogram)